Chapter 8 Quiz

Name: __________________________  Date: _____________

___ 1. You are hesitant to ask questions in class because you assume everyone else understands and you would therefore seem foolish. Your thinking best exemplifies
A) groupthink.
B) pluralistic ignorance.
C) social loafing.
D) self-handicapping.

___ 2. After landing an interview with your dream company, you learn that the interview will consist of questions asking you to demonstrate how you would go about organizing your employees, setting goals, and achieving those goals. Your dream company is asking you these questions in an effort to determine the extent to which you possess
A) social leadership.
B) laissez-faire leadership.
C) task leadership.
D) masculine leadership.

___ 3. Which of the following is not a determinant of minority influence?
A) defections from the majority
B) self-confidence
C) consistency
D) open-mindedness

___ 4. You've noticed that your roommate tends to wash fewer dishes if he knows others are home. This is an example of
A) social facilitation.
B) social loafing.
C) deindividuation.
D) mere presence.

___ 5. Which of the following comments is most likely to be made in a group characterized by groupthink?
A) “We have been in agreement on matters in the past and I hope that will continue.”
B) “Joe, why don't you play devil's advocate and challenge the course of action most of us seem to prefer?”
C) “I think we need some outsiders to come in and critique our decision before we proceed.”
D) “We have made some stupid mistakes in the past. Let's work carefully and not make the same errors again.”
6. Social psychologists can accurately predict that _____ would exhibit less social loafing.
   A) someone from an individualistic culture
   B) someone from a collectivistic culture
   C) someone from a capitalistic country
   D) someone from a communist country

7. Zimbardo (1970) explained the greater vandalism of an abandoned car left in New York than one left in Palo Alto in terms of the greater __________ of the large city.
   A) poverty
   B) frustration
   C) anonymity
   D) competitiveness

8. Triplett conducted one of social psychology's first laboratory experiments by asking children to wind string on a fishing reel. The results of the study indicated that there was a ______ relationship between the speed with which the children wound the reel and the presence of other children.
   A) positive
   B) negative
   C) neutral
   D) curvilinear

9. Students who join extracurricular groups on campus tend to find that their attitudes regarding the groups' purpose increase if they stay in the group. This is an example of
   A) social facilitation.
   B) groupthink.
   C) minority influence.
   D) group polarization.

10. Closed-mindedness is most clearly fostered by which of the following symptoms of groupthink?
    A) rationalization
    B) unquestioned belief in the group's morality
    C) an illusion of unanimity
    D) conformity pressure
Chapter 8 Quiz

Answer Key

1. B
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2. C
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3. D
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4. B
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5. A
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6. B
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7. C
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8. A
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9. D
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10. A
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