Chapter 13 Quiz

Name: __________________________  Date: _____________

___ 1. According to research, it seems that just knowing about the dire consequences of noncooperation in a social dilemma
   A) has little real effect on people's behavior.
   B) is sufficient to convince people to behave cooperatively.
   C) leads to greater mistrust of others.
   D) tends to foster greater self-interest and competition.

___ 2. Chiara and Massimo have been saving money since they got married. Now Massimo wants to buy a new car, but Chiara wants to continue saving for a new house. Massimo and Chiara
   A) are developing superordinate goals.
   B) have mirror-image perceptions.
   C) are experiencing conflict.
   D) are experiencing dissonance.

___ 3. Since 1970, professional opportunities for women have increased significantly. Now that women are more likely to see themselves as men's equals, their sense of _____ has grown.
   A) relative equity
   B) relative deprivation
   C) equity
   D) deprivation

___ 4. Triandis (1994) reports that ____ immigrants feel more comfortable identifying with their ethnicity than ____ immigrants.
   A) European; Asian
   B) grandchildren of; second-generation
   C) Asian; European
   D) second-generation; grandchildren of

___ 5. Facing the recurring dilemma of cookie-jar depletion within 24 hours of its being re-stocked, Mom and Dad decide to do something to reduce this weekly tragedy of the commons. What strategy will be most effective in protecting the commons?
   A) Stop buying cookies.
   B) Don't allow family members to talk to one another about how many cookies they eat.
   C) Call a family meeting and scold everyone for eating too many cookies.
   D) Give each family member just two cookies a day and keep the rest hidden.
6. Individualistic cultures are to _____ as collectivistic cultures are to _____.
   A) equality; need
   B) achievement; aptitude
   C) equity; equality
   D) need; equality

7. Which of the following is not a feature shared by both the Prisoner's Dilemma and Commons Dilemma?
   A) Both are non-zero-sum games.
   B) Participants' motives change in the course of the entrapment.
   C) One party's wins necessarily equal the other party's losses.
   D) Participants tend to commit the fundamental attribution error.

8. Ahmed and Fatima, two teenage siblings, are fighting over the evening newspaper. Knowing Ahmed only wants the sports section and Fatima only wants the latest stock quotations, their mother takes the paper and gives each the section containing the news of interest. In this case the mother arrived at a(n)
   A) integrative agreement.
   B) mutual compromise.
   C) cooperative settlement.
   D) enlightened consensus.

9. In order for contact between opposing racial groups to reduce conflict, the contact must
   A) be mediated by a third party.
   B) occur in a zero-sum context.
   C) be structured to confer equal status on both races.
   D) temporarily award superior status to the minority group.

10. The fact that 51 percent of Americans approved of President George W. Bush's performance on September 10th, 2001, and 90 percent of Americans approved of President Bush's performance on September 11th, 2001, is an example of
    A) cohesiveness as a result of a common external threat.
    B) justification for poor performance as a result of a common threat.
    C) patriotism.
    D) all of the above.
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Answer Key

1. A  
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2. C  
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3. B  
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4. B  
   Page: 552
5. D  
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6. C  
   Page: 532
7. C  
   Page: 524
8. A  
   Page: 557
9. C  
   Page: 541-542
10. B  
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